HISPANIC MINISTRY CENTER DBA URBAN YOUTH WORKERS INSTITUTE

FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2020 & 2019



Independent Auditors' Report

To the Board of Trustees Hispanic Ministry Center DBA Urban Youth Workers Institute Santa Ana, California

We have audited the accompanying financial statements of the Hispanic Ministry Center DBA Urban Youth Workers Institute (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of theses financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risks assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Hispanic Ministry Center DBA Urban Youth Workers Institute as of December 31, 2020 and 2019, and changes in its net assets and its cash flows for years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The statements of income by activity on pages 15 - 16 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

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Orange, California October 5, 2021

Statements of Financial Position December 31, 2020 & 2019

ASSETS

	_	12/31/2020	_	12/31/2019
Current Assets				
Cash & Cash Equivalents - Note A, B	\$	812,265	\$	545,400
Investments - Note B, C		76,880		66,926
Postal Permit		-		173
Accounts Receivable		200		700
Prepaid Expenses	_	11,849	_	18,765
Total Current Assets		901,194		631,964
Property, Plant & Equipment - Note A				
Transportation Equipment		26,090		26,090
Furniture & Fixtures		359		359
Computer Equipment	_	13,062	_	18,757
Total		39,511		45,206
Less: Accumulated Depreciation	_	(38,806)		(41,535)
Property & Equipment - Net		705		3,671
TOTAL ASSETS	\$	901,899	\$	635,635
	* =	331,333	` =	
LIABILITIES & NET	ASS	SETS		
Current Liabilities				
Accounts Payable	\$	1,870	\$	4,702
Credit Cards Payable		5,675		3,851
Payroll Liabilities		1,139		603
Accrued Vacation - Note A		22,661		16,259
Total Current Liabilities	_	31,345		25,415
Long Term Debt		-		-
Commitments - Note E		-		-
Total Liabilities	-	31,345	_	25,415
Net Assets				
Without Donor Restrictions		870,554		610,220
With Donor Restrictions		· <u>-</u>		-
Subtotal	-	870,554	_	610,220
Total Net Assets	-	870,554	_	610,220
TOTAL LIABILITIES & NET ASSETS	\$	901,899	\$_	635,635

Statements of Activities
For the Year Ended December 31, 2020 & 2019

	12/31/2020			12/31/2019		
Operating Activities						
Revenues and Other Support Contributions Program Service Fees & Registration Program Housing Product Sales/Booth Sponsorship Fundraising Event Donations Donated Facility Use	\$	1,122,202 11,884 - 30,000 1,400 3,000	\$	949,469 114,397 41,084 37,401 16,310		
Total Revenues & Other Support		1,168,486	_	1,158,660		
Expenses Program Services Media Training Certification Coaching Networks Supporting Services General & Administrative Fundraising Total Expenses Change in net assets from operations Nonoperating Activities		350,451 101,802 126,851 33,797 31,094 153,655 204,213 1,001,863	_ _ _	344,678 551,041 212,852 36,202 29,420 168,138 167,669 1,509,999 (351,339)		
Grants Investment Income	_	82,677 11,034	_	- 14,672		
Total nonoperating activities		93,711		14,672		
INCREASE (DECREASE) IN NET ASSETS		260,334		(336,667)		
NET ASSETS - BEGINNING OF YEAR		610,220	_	946,887		
NET ASSETS - END OF YEAR	\$	870,554	\$_	610,220		

Statement of Functional Expenses For the Year Ended December 31, 2020

					Supporting Servic		Services		
							General &	<u>'</u>	
		Media	Training	Certification	Coaching	Networks	Administrative	Fundraising	Total
Compensation & Related Expenses									
Salaries	\$	144,764	31,395	52,324	13,953	10,465	78,487	- \$	331,388
Housing Allowance		35,808	7,766	12,943	3,451	2,589	19,414	-	81,971
Payroll Taxes		10,968	2,379	3,964	1,057	793	5,946	-	25,107
Health Insurance		24,035	5,213	8,688	2,317	1,738	13,031	-	55,022
Employee Benefits		511	111	185	49	37	277		1,170
Total Compensation & Related Exp.		216,086	46,864	78,104	20,827	15,622	117,155		494,658
Program Expenses									
Strategic Programs & Marketing									
Program Supplies/Resources/Fees		1,783	6,024	6,441	30	-	-	-	14,278
Event Expenses		2,118	100	-	-	-	-	-	2,218
Event Production		425	-	-	-	-	-	-	425
Scholarship/Registration Reimburse		-	20,500	-	-	-	-	-	20,500
Honorariums		500	12,879	11,700	-	-	-	-	25,079
Marketing		4,203	475	-	-	637	-	-	5,315
General Program Expenses									
Travel/Transportation/Housing		4,812	74	2,281	-	-	-	-	7,167
Networking		-	-	-	-	9,000	-	-	9,000
Meals		1,277	-	3,832	59	-	-	-	5,168
Contract Labor/Consulting		79,964	5,994	9,989	8,664	2,551	14,984	-	122,146
Total Program Expenses	_	95,082	46,046	34,243	8,753	12,188	14,984	-	211,296
Management Expenses									
Travel, Meal & Transportation		887	192	321	85	64	481	-	2,030
General Expense		1,672	363	604	161	121	906	-	3,827
Telephone		1,405	305	508	135	102	762	-	3,217
Rent/Maintenance/Utilities		4,285	929	1,549	413	310	2,323	-	9,809
Postage/Office Supplies		1,021	221	369	98	74	554	-	2,337
Information Technology/Website		13,246	2,873	4,788	1,277	958	7,181	-	30,323
Finance & Accounting		2,956	641	1,068	285	214	1,602	-	6,766
Bank Service Charges		38	8	14	4	3	21	-	88
Depreciation Expense		477	477	477	477	477	477	-	2,862
Insurance Expense		7,891	1,711	2,852	761	570	4,278	-	18,063
Marketing		783	170	283	76	57	425	-	1,794
Miscellaneous Expenses		38	8	14	4	3	21	-	88
Human Resource Expenses		4,372	948	1,580	421	316	2,370	-	10,007
Board of Directors Expense		212	46	77	20	15	115	-	485
Fundraising Expenses		-	-	-	-	-	-	204,213	204,213
Total Management Expenses		39,283	8,892	14,504	4,217	3,284	21,516	204,213	295,909
TOTAL EXPENSES	\$	350,451 \$	101,802 \$	126,851 \$	33,797 \$	31,094	\$ <u>153,655</u> \$	204,213 \$	1,001,863

Statement of Functional Expenses For the Year Ended December 31, 2019

						Supporting Services		
						General &		
	Media	Training	Certification	Coaching	Networks	Administrative	Fundraising	Total
Compensation & Related Expenses	 							
Salaries	\$ 103,550	74,669	65,268	13,179	12,564	76,878	- \$	346,108
Housing Allowance	40,499	29,204	25,527	5,154	4,914	30,068	-	135,366
Payroll Taxes	7,074	5,101	4,459	900	858	5,252	-	23,644
Health Insurance	21,516	15,515	13,561	2,738	2,611	15,974	-	71,915
Employee Benefits	6,767	4,880	4,265	861	821	5,024		22,619
Total Compensation & Related Exp.	 179,406	129,369	113,080	22,834	21,768	133,196		599,652
Program Expenses								
Strategic Programs & Marketing								
Program Supplies/Resources/Fees	13,795	16,228	6,909	5,053	-	-	-	41,985
Event Expenses	200	29,880	1,800	-	-	-	-	31,880
Event Production	100	58,775	-	-	600	-	-	59,475
Scholarship/Registration Reimburse	2,500	32,711	-	-	-	-	-	35,211
Honorariums	100	75,596	9,100	-	-	-	-	84,796
Marketing	2,079	11,490	385	-	-	-	-	13,954
General Program Expenses								
Travel/Transportation/Housing	1,234	92,639	16,218	242	-	-	-	110,333
Networking	37	-	-	208	89	-	-	334
Meals	100	32,974	10,208	629	-	-	-	43,911
Contract Labor/Consulting	 122,086	54,344	40,073	2,991	2,848	17,447	<u> </u>	239,790
Total Program Expenses	142,231	404,638	84,693	9,124	3,537	17,447	-	661,669
Management Expenses								
Travel, Meal & Transportation	1,995	1,438	1,257	254	242	1,481	-	6,667
General Expense	1,329	958	838	169	161	987	-	4,441
Telephone	1,025	739	646	130	124	761	-	3,425
Rent/Maintenance/Utilities	2,410	1,739	1,519	307	292	1,789	-	8,056
Postage/Office Supplies	1,496	1,080	943	190	180	1,110	-	4,999
Information Technology/Website	4,699	3,388	2,962	598	570	3,489	-	15,706
Finance & Accounting	2,391	1,723	1,507	304	290	1,775	-	7,990
Bank Service Charges	20	15	13	3	2	15	-	68
Depreciation Expense	1,504	1,504	1,504	1,504	1,504	1,505	-	9,025
Insurance Expense	3,692	2,663	2,327	470	448	2,741	-	12,341
Marketing	181	131	114	23	22	135	-	606
Miscellaneous Expenses	670	483	423	85	81	498	-	2,241
Human Resource Expenses	1,592	1,147	1,003	203	194	1,182	-	5,321
Board of Directors Expense	37	26	23	5	5	27	-	122
Fundraising Expenses	 <u> </u>	<u> </u>	<u> </u>	<u> </u>			167,669	167,669
Total Management Expenses	23,041	17,034	15,079	4,245	4,115	17,495	167,669	248,678
TOTAL EXPENSES	\$ 344,678 \$	551,041 \$	212,852 \$	36,202 \$	29,420	168,138_\$	167,669_\$	1,509,999

Statements of Cash Flows For the Year Ended December 31, 2020 & 2019

		12/31/2020	12/31/20		
Cash Flows From Operating Activities:					
Reconciliation of Net Increase to Net Cash Provided (Used) By Operating Activities:					
Increase (Decrease) in Net Assets	\$	260,334	\$	(336,667)	
Adjustments to Reconcile Net Increase (Decrease) to Net Cash Provided (Used) By Operating Activities Depreciation - Note A Loss on Disposal of Assets Change in Value of Investments (Increase) Decrease in Assets: Accounts Receivable USPS Postal Permit Prepaid Expenses Increase (Decrease) in Liabilities: Accounts Payable Credit Cards Payable Accrued Vacation - Note A Accrued Salary		2,862 104 (9,954) 500 173 6,916 (2,832) 1,824 6,402 536		9,025 - (700) - (46) 2,599 (12,925) (9,149) -	
Net Cash Provided (Used) By Operating Activities		266,865		(347,863)	
Cash Flows From Investing Activities:					
Investments - Note C		-		186,717	
Net Cash Provided (Used) by Investing Activities		-		186,717	
Cash Flows From Financing Activities:					
Net Increase (Decrease) in Cash		266,865		(161,146)	
Cash - Beginning of Year		545,400		706,546	
Cash - End of Year	\$	812,265	\$	545,400	
Supplemental Disclosures:					
Interest Paid Income Tax Paid	\$ \$	<u>-</u>	\$ \$	<u>-</u>	

Notes to Financial Statements December 31, 2020 & 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Operations

The Hispanic Ministry Center (HMC), doing business as Urban Youth Workers Institute (UYWI) was originally established in 1993 as a division of the National Institute of Youth Ministry, and was subsequently incorporated on February 7, 1997. UYWI exists to strengthen a new generation of global urban leaders for transformational ministry. The organization's vision is to build transformational relationships with urban leaders who will in turn reach and disciple urban youth. HMC dba as UYWI is a non-profit charitable organization established under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the Revenue and Taxation Code of the State of California.

Urban Youth Workers Institute

We exist to power the urban youth worker so that urban youth have the leaders and role models they need to live transformed lives by the Gospel of Jesus Christ.

The vision of UYWI is to create a movement of urban leaders who lead generations of youth to restore and rebuild broken communities globally.

Programs in meeting these goals:

- Media
 - UYWI Website / Social Media
- Training
 - UYWI Library
- Certification
 - UYWI Certification Program
- Coaching
 - NXT LVL Leadership
- Networks
 - Launch & Fuel Networks

Basis of Accounting

The Organization prepares its financial statements on the accrual basis of accounting. As such, revenues are recognized when earned and expenses are recognized when incurred. This basis of accounting conforms to U.S. generally accepted accounting principles ("US GAAP").

Recently Adopted Accounting Pronouncements

Beginning January 1, 2020, the Organization adopted ASU 2018-08, Not-for-Profit Entities: Clarifying

Notes to Financial Statements December 31, 2020 & 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

the Scope and the Accounting Guidance for Contrbutions Received and Contributions Made (Topic 958). The ASU provides additional guidance on characterizing grants and similar contracts with resource providers as either exchange transactions or contributions, as well as distinguishing between conditional and unconditional contributions. No changes to the current financial statements resulted from applying the new accounting standard update.

Beginning January 1, 2020, the Organization adopted ASU 2014-09, Revenue from Contracts with Customers (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard replaces most existing revenue recognition guidance in US GAAP and permits the use of a full retrospective or retrospective with cumulative effect transition method. No changes to the current financial statements resulted from applying the accounting standard update.

Basis of Presentation

The financial statements of the Organization have been prepared in accordance with US GAAP, which requires the Organization to report information regarding its finacial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objective of the Organization. These net assets may be used at the discretion of the Organization's management and board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Measure of Operations

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing urban ministry services and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurruing nature.

Notes to Financial Statements December 31, 2020 & 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

The Organizations's cash consists of cash on deposit with banks. Cash equivalents represent money market funds or short-term investments with original maturities of three months or less from the date of purchase, except for those amounts that are held in the investment portfolio which are invested for long-term purposes.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents and investments. The Organization maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. The Organization's cash and cash equivalent accounts have been placed with high credit quality financial institutions. The Organization has not experienced, nor does it anticipate, any losses with respect to such accounts.

Contributed Services

The Organization recognized \$3,000 in donated use of facilities, in connection with its use of office space at Light & Life Church in Long Beach, CA. The Organization did not recognize any other donated services, as it generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific ministries. These services are not recognized as contributions in the financial statements since the recognition criteria were not met.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is provided using the straight line method for financial reporting purposes based on the following estimated useful lives:

Transportation Equipment	5	years
Computer Equipment	5-7	years
Furniture & Office Equipment	5-7	vears

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

Depreciation expense was \$2,862 and \$9,025 for the year ended December 31, 2020 and 2019.

Compensated Absences

Employees of the Organization are entitled to paid vacations and other time off depending on job classifications, length of service and other factors. As of December 31, 2020 and 2019, compensated absences payable were \$22,661 and \$16,259, respectively.

Notes to Financial Statements December 31, 2020 & 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets withhout donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net asets withhout donor restrictions and reported in the statements of activities as net assets released from restrictions.

Income Taxes

The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue Code Section 23701(d). The Organization is classified by the Internal Revenue Service as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(c)(2). Income for certain activities not directly related to the Organization's tax-exempt purpose is subject to unrelated business income taxation.

The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal and California state purposes is generally three and four years, respectively.

Recently Issued Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842) (ASU 2016-02). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2021. The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements, if any.

Notes to Financial Statements December 31, 2020 & 2019

NOTE B - FINANCIAL INSTRUMENTS

The Organization maintains its cash balances at several financial institutions. In 2020 and 2019, cash balances maintained by the Organization at ECCU were insured by the National Credit Union Administration (NCUA) up to \$250,000. As of December 31, 2020, the cash balance of the bonus checking and money market was \$461,824 over the insured limit. Bank deposit balances held at Merrill Lynch are insured by the Federal Deposit Insurance Corporation (FDIC) and were below the \$250,000 insurable limit.

Availability and Liquidity

The following represents the Organization's financial assets at December 31, 2020 and 2019:

Financial assets at year end:	2020	2019
Cash and cash equivalents	\$ 812,265	\$ 545,400
Accounts receivable	200	700
Investments	76,880	66,926
Total financial assets	889,345	613,026
Less amounts not available to be used withing one year: Net assets with donor restrictions	_	_
Board-designated funds for future use	-	-
-	-	
Financial assets available to meet general expenditures over the next twelve months	\$ 889,345	\$ 613,026

NOTE C - MARKETABLE SECURITIES AND FAIR VALUE MEASUREMENTS

Investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment income in the statements of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are automatically reinvested.

The Organization's investments at December 31, 2020 and 2019 consist of mutual funds held in trust at American Funds Service Company recorded at fair market. The organization liquidated its CD instruments in 2019 and is holding its cash in trust at Merrill Lynch.

The Organization's investments are summarized below using Level 1 inputs:

Notes to Financial Statements December 31, 2020 & 2019

NOTE C - MARKETABLE SECURITIES AND FAIR VALUE MEASUREMENTS (CONTINUED)

At December 31, 2020 and 2019, marketable securities consisted of the following:

12/31/2020	Fair Value	Cost	Unrealized Appreciation (Decline) in Value
Short-term Investments Certificates of Deposit	-	-	-
Mutual Funds Equity Securities	76,880	50,510	26,370
Total	76,880	50,510	26,370
12/31/2019	Fair Value	Cost	Unrealized Appreciation (Decline) in Value
			(Beeline) in value
Short-term Investments Certificates of Deposit	-	-	(Bedilile) iii valde
	- 66,926	50,510	- 16,416

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The Organization groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 - Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.

Level 2 - Other observable inputs, either directly or indirectly, including:

- * Quoted prices for similar assets or liabilities in active markets;
- * Quoted prices for identical or similar assets or liabilities in inactive markets;
- * Inputs other than quoted prices that are observable for the asset or liability;
- * Inputs that are derived principally from or corroborated by other observable market data.

Level 3 - Unobservable inputs that cannot be corroborated by observable market data

Notes to Financial Statements December 31, 2020 & 2019

NOTE C - FAIR VALUE MEASUREMENTS (CONTINUED)

Measured using Level 1 fair value measures:

<u>Description</u>	12/31/2020	12/31/2019						
Mutual Funds - American Funds								
Fundamental Investors - A	54,936	47,791						
American Balanced Fund - A	16,305	14,708						
Global Growth Portfolio - A	5,639	4,427						
Total Mutual Funds	76,880	66,926						
Total Level 1 Investments	\$ 76,880	\$ 66,926						
Measured using Level 2 fair value measure	es:							
None								
None	-	-						
Measured using Level 3 fair value measures:								
None	-	-						
Total investments measured at fair value	\$ 76,880	\$ 66,926						

NOTE D - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated by percentage among the programs and supporting services benefited.

The expenses that are allocated include the following:

Expense	Method of Allocation
Media	Time and Effort
Training	Time and Effort
Certification	Time and Effort
Coaching	Time and Effort
Networks	Time and Effort

NOTE E - COMMITMENTS

The Organization rents office space on a month-to-month basis. Rents paid for the years ended December 31, 2020 and 2019 were \$2,800 and \$4,800, respectively.

Notes to Financial Statements December 31, 2020 & 2019

NOTE F - DEFINED CONTRIBUTION PLAN

The Organization sponsors a defined contribution plan (the Plan) under IRC §403(b) covering all employees as of their hire date, that work a minimum of 20 hours per work or complete one year of service. The Organization has the option to make a discretionary matching contribution equal to a uniform percentage or dollar amount of anemployee's elective deferral.

The organization did not make any contributions for the years 2020 and 2019.

NOTE G - PAYCHECK PROTECTION PROGRAM FORGIVABLE LOAN

On May 4, 2020, the Organization received loan proceeds of \$82,677 under the Paycheck Protection Program (PPP) administered by the US Small Business Administration (SBA). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (CARES Act), can loan a qualifying organization up to 2.5 times the qualifying organization's average monthly payroll expenses. The loan and accrued interest are forgivable during the 8-week covered period it selects for payroll, healthcare benefits, interest on loan obligations incurred before February 15, 2020, rent, and utilities as outlined in the loan agreement.

The unforgiven portion of the PPP loan is payable over two years from the disbursement date, at an interest rate of 1%. Payments of the principal and interest are deferred until the date the lender receives notification from the SBA of any unforgiven loan amount, but not to exceed the final loan forgiveness application due date. Any remaining balance due on the loan must be repaid on or before the maturity date of the loan.

Based on the above facts and circumstances, the Organization has adopted a policy to recognize the loan as a conditional contribution, with right of return while recognizing contribution income as the barriers to income recognition are met. During the year, the Organization recognized \$82,677 as a grant for the amount of the loan proceeds used for qualifying expenses. The organization has subsequently applied for and obtained full forgiveness of the PPP loan.

NOTE H - SUBSEQUENT EVENTS

In March 2020, the World Health Organization recognized the novel strain of coronavirus, COVID-19, as a pandemic. This coronavirus outbreak has severely restricted the level of economic activity around the world. In response to this coronavirus outbreak, the governments of many countries, states, cities and other geographic regions have taken preventative or protective actions, such as imposing restrictions on travel and business operations and advising or requiring individuals to limit or forego their time outside of their homes. Temporary closures of business have been ordered and numerous other businesses have temporarily closed voluntarily. Further, individuals' ability to travel has been curtailed through mandated travel restrictions and may be further limited through additional voluntary or mandated closures of travel related businesses. Given the uncertainty regarding the spread of this coronavirus, the related financial impact, if any, cannot be reasonably estimated at this time.

There were no events or transactions, unrelated of Covid-19, during the period beginning with the Organization's year end, December 31, 2020, and ending with the date of issuance of these financial statements, October 5, 2021, that would have a material impact on the Organization's assets, liabilities, equity, cash flow, or results of operations. Management has evaluated subsequent events through October 5, 2021, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

Statement of Income by Activity For the Year Ended December 31, 2020

									<u> </u>	
								Supporting	g Services	
		tricted &						General &		
	Temp R	Restricted	Media	Training	Certification	Coaching	Networks	Administrative	Fundraising	Total
Support										
Individual Donations	\$ 3	302,036	510	100	-	-	500	-	- 9	303,146
Church Donations		38,996	-	-	-	-	-	-	-	38,996
Foundation Donations	4	175,599	45,446	165,000	12,500	10,000	65,000	-	_	773,545
Corporate Donations		6.515	· -	· -	-	· -	· -	-	_	6.515
Grants		82,677	-	-	_	_	-	-	_	82,677
Strategic Programs Revenue		´-	-		11,484	400	-	-	_	11,884
Donated Facility Use		3,000	_	_	-	-	_	_	_	3,000
Product Sales/Booth Sponsorship		-	25,000	5,000	_	_	_	_	_	30,000
Fundraiser Event Donations		_	20,000	-	_	_	_	_	1,400	1,400
Investment Income		11,034	_	_				_	1,400	11,034
Total Support		919,857	70.956	170.100	23,984	10.400	65,500		1,400	1,262,197
• •	٤	919,007	70,956	170,100	23,964	10,400	05,500	-	1,400	1,202,197
Compensation & Related Expenses			444.704	04.005	50.004	40.050	40.405	70.407		004.000
Salaries		-	144,764	31,395	52,324	13,953	10,465	78,487	-	331,388
Housing Allowance		-	35,808	7,766	12,943	3,451	2,589	19,414	-	81,971
Payroll Taxes		-	10,968	2,379	3,964	1,057	793	5,946	-	25,107
Health Insurance		-	24,035	5,213	8,688	2,317	1,738	13,031	-	55,022
Employee Benefits			511_	111_	185_	49	37	277		1,170
Total Compensation & Related Exp.		-	216,086	46,864	78,104	20,827	15,622	117,155	-	494,658
Program Expenses										
Strategic Programs & Marketing										
Program Supplies/Resources/Fees		-	1,783	6,024	6,441	30	_	_	_	14,278
Event Expenses		_	2,118	100	-,	-	_	_	_	2,218
Event Production		_	425	-	_	_	_	_	_	425
Scholarship/Registration Reimbursement		_	-	20,500	_	_	_		_	20,500
Honorariums		-	500	12,879	11,700	_	_	_	_	25.079
		-				-	-	-	-	-,
Marketing		-	4,203	475	-	-	637	-	-	5,315
General Program Expenses			4.040	7.4	0.004					7.407
Travel/Transportation/Housing		-	4,812	74	2,281	-	-	-	-	7,167
Networking		-		-		-	9,000	-	-	9,000
Meals		-	1,277		3,832	59	<u>-</u>	.	-	5,168
Contract Labor/Consulting			79,964	5,994	9,989	8,664	2,551	14,984		122,146
Total Program Expenses		-	95,082	46,046	34,243	8,753	12,188	14,984	-	211,296
Management Expenses										
Travel, Meal & Transportation		_	887	192	321	85	64	481	_	2,030
General Expense		-	1,672	363	604	161	121	906	_	3,827
•		-	1,405	305	508	135	102	762	-	3,217
Telephone		-		929			310	2,323	-	
Rent/Maintenance/Utilities		-	4,285		1,549	413			-	9,809
Postage/Office Supplies		-	1,021	221	369	98	74	554	-	2,337
Information Technology/Website		-	13,246	2,873	4,788	1,277	958	7,181	-	30,323
Finance & Accounting		-	2,956	641	1,068	285	214	1,602	-	6,766
Bank Service Charges		-	38	8	14	4	3	21	-	88
Depreciation Expense		-	477	477	477	477	477	477	-	2,862
Insurance Expense		-	7,891	1,711	2,852	761	570	4,278	-	18,063
Marketing		-	783	170	283	76	57	425	-	1,794
Miscellaneous Expenses		-	38	8	14	4	3	21	-	88
Human Resource Expenses		-	4,372	948	1,580	421	316	2,370	-	10,007
Board of Directors Expense		-	212	46	77	20	15	115	_	485
Fundraising Expenses		_		-		-	-	-	204,213	204,213
Total Management Expenses		 -	39,283	8,892	14,504	4,217	3,284	21,516	204,213	295,909
TOTAL EXPENSES	-		350,451	101,802	126,851	33,797	31,094	153,655	204,213	1,001,863
INCREASE (DECREASE) IN			330,431	101,002	120,001	33,131	31,094	133,033	204,213	1,001,003
NET ASSETS	\$ 9	919,857 \$	(279,495) \$	68,298	(102,867) \$	(23,397) \$	34,406	\$ (153,655) \$	(202,813) \$	260,334
INLI AGGETO	Ψ <u> </u>	\$ 18,00 <i>1</i>	(219,490)	00,290	(1UZ,007) \$	(∠ა,ა97) \$	34,400	φ (100,000)	(202,013)	200,334

Statement of Income by Activity
For the Year Ended December 31, 2019

					,		Supporting	g Services	
	Unrestricted	&					General &		
	Temp Restric		Training	Certification	Coaching	Networks	Administrative	Fundraising	Total
Support	•		<u> </u>						
Individual Donations	\$ 240,30	7 -	550	500	-	-	-	- \$	241,357
Church Donations	38,49		-	-	-	-	-	- '	38,496
Foundation Donations	422,01	5,000	137,500	50,000	5,000	50,000	-	-	669,516
Corporate Donations	10) -	-	-	-	· <u>-</u>	-	-	100
Strategic Programs Revenue	10) -	121,851	31,329	2,200	-	-	-	155,480
Product Sales/Booth Sponsorship	_	-	37,401	-	-	-	-	-	37,401
Fundraiser Event Donations	1,00) -	· -	-	-	-	-	15,310	16,310
Investment Income	14,67	2 -	-	-	-	-	-	-	14,672
Total Support	716,69	5,000	297,302	81,829	7,200	50,000		15,310	1,173,332
Compensation & Related Expenses									
Salaries	-	103,550	74,669	65,268	13,179	12,564	76,878	-	346,108
Housing Allowance	-	40,499	29,204	25,527	5,154	4,914	30,068	-	135,366
Payroll Taxes	-	7,074	5,101	4,459	900	858	5,252	-	23,644
Health Insurance	-	21,516	15,515	13,561	2,738	2,611	15,974	-	71,915
Employee Benefits	-	6,767	4,880	4,265	861	821	5,024	-	22,619
Total Compensation & Related Exp.	-	179,406	129,369	113,080	22,834	21,768	133,196	-	599,652
Program Expenses									
Strategic Programs & Marketing									
Program Supplies/Resources/Fees	-	13,795	16,228	6,909	5,053	-	-	-	41,985
Event Expenses	-	200	29,880	1,800	-	-	-	-	31,880
Event Production	-	100	58,775	-	-	600	-	-	59,475
Scholarship/Registration Reimbursement	-	2,500	32,711	-	-	-	-	-	35,211
Honorariums	-	100	75,596	9,100	-	-	-	-	84,796
Marketing	-	2,079	11,490	385	-	-	-	-	13,954
General Program Expenses									
Travel/Transportation/Housing	-	1,234	92,639	16,218	242	-	-	-	110,333
Networking	-	37	-	-	208	89	-	-	334
Meals	-	100	32,974	10,208	629	-	-	-	43,911
Contract Labor/Consulting		122,086	54,344	40,073	2,991	2,848	17,447		239,790
Total Program Expenses	-	142,231	404,638	84,693	9,124	3,537	17,447	-	661,669
Management Expenses									
Travel, Meal & Transportation	_	1,995	1,438	1,257	254	242	1,481	_	6,667
General Expense	_	1,329	958	838	169	161	987	_	4,441
Telephone	_	1,025	739	646	130	124	761	_	3,425
Rent/Maintenance/Utilities	_	2,410	1,739	1,519	307	292	1,789	_	8,056
Postage/Office Supplies	_	1,496	1,080	943	190	180	1,110	_	4,999
Information Technology/Website	_	4,699	3,388	2,962	598	570	3,489	_	15,706
Finance & Accounting	_	2,391	1,723	1,507	304	290	1,775	_	7,990
Bank Service Charges	-	20	15	13	3	2	15	_	68
Depreciation Expense	_	1,504	1,504	1,504	1,504	1,504	1,505	_	9,025
Insurance Expense	_	3,692	2,663	2,327	470	448	2,741	_	12,341
Marketing	-	181	131	114	23	22	135	_	606
Miscellaneous Expenses	_	670	483	423	85	81	498	_	2,241
Human Resource Expenses	_	1,592	1,147	1,003	203	194	1,182	_	5,321
Board of Directors Expense	_	37	26	23	5	5	27	_	122
Fundraising Expenses	-	-	-	-	-	-	-	167,669	167,669
Total Management Expenses		23,041	17,034	15,079	4,245	4,115	17,495	167,669	248,678
TOTAL EXPENSES		344,678	551,041	212,852	36,202	29,420	168,138	167,669	1,509,999
INCREASE (DECREASE) IN	-								, ,
NET ASSETS	\$ 716,69	1 \$ (339,678) \$	(253,738)	\$ (131,023) \$	(29,002) \$	20,580	\$ (168,138) \$	(152,359) \$	(336,667)
		= 	<u> </u>		`				· · · /